

Message Text

UNCLASSIFIED

PAGE 01 ATHENS 02096 141625Z
ACTION EUR-12

INFO OCT-01 NEA-10 ISO-00 EB-08 /031 W
-----103308 141630Z /45

P R 141451Z MAR 78
FM AMEMBASSY ATHENS
TO AMEMBASSY DAMASCUS PRIORITY
INFO SECSTATE WASHDC 4938
USDOC WASHDC
AMEMBASSY CAIRO

UNCLAS ATHENS 2096

E.O. 11652: N/A
TAGS: BEXP, GR, SY
SUBJECT: 1978 DAMASCUS INTERNATIONAL FAIR

REF: (A) ATHENS 1785 (B) ATHENS 1588 (C) DAMASCUS 1049 NOTAL

1. RTDO/ATHENS HAS PARTIALLY COMPLETED A SURVEY OF AMERICAN COMPANIES
HERE TO DETERMINE THEIR INTEREST IN PARTICIPATING IN SUBJECT EXHIBITION

THE RESULTS OF OUR SURVEY, WHICH IS CONTINUING, ARE:

- A. GOULDS PUMPS INC., IS CONSIDERING. FIRM'S MIDDLE EAST REGIONAL
MANAGER, JURGEN SCHULZ, WILL MAKE A FINAL DECISION UPON HIS
RETURN TO ATHENS FROM 1978 CAIRO INTERNATIONAL FAIR.
- B. ALEX B. SINUNU, REGIONAL MANAGER, STP CORPORATION PLANS TO SOON
CONTACT HIS SYRIAN AGENT AND IS CONSIDERING
- C. AWNI K. ABOUCHI, MANAGER, MARKET DEVELOPMENT, ATHENS OFFICE
OF GENERAL ELECTRIC INTERNATIONAL OPERATIONS CO. INC. REPORTS
THAT GE WILL CONDUCT A POWER TRANSMISSION AND DISTRIBUTION SEMINAR
IN DAMASCUS ON APRIL 11, 1978. ABOUCHI WILL STAY AT MERIDIEN
HOTEL DURING THIS VISIT AND WILL ATTEMPT TO CONTACT THEROS AND/OR
DAVIS BEFORE OR AFTER SEMINAR TO EXPLORE POSSIBILITY OF GE
PARTICIPATION IN SUBJECT EXHIBITION.
- D. DURING A MARCH 7 VISIT WITH RTDO/ATHENS RICHARD P. REIGERT,
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PRESIDENT, QUAD GROUP, THE QUAD BUILDING, 2030 ALAMEDA PADRE
SERRA, SANTA BARBARA, CALIFORNIA 93101, TELEPHONE (805) 965-1041
EXPRESSED INTEREST IN SUBJECT EXHIBITION. THIS FIRM SPECIALIZES IN
MINERALOGICAL AND GEOLOGICAL ANALYSIS AND EXPLORATION. SUGGEST
USDOC CONTACT REIGERT OR DR FIDA MOMOUD.

2. THE FOLLOWING FIRMS HAVE DECLINED TO PARTICIPATE IN SUBJECT

EXHIBITION:

A. ABBOTT LABORATORIES S.A.
B. AMERICAN OPTICAL CORPORATION
C. BARBER GREENE OVERSEAS INC
D. CINCINNATI MILACHRON CO
E. CUMMINS CORP
F. CYANAMMID OVERSEAS CORP
G. DAMES & MOORE
H. DUPONT DE NEMOURS INTL S.A.
I. FEDERAL MOGUL
J. GARDNER - DENVER CO
K. INGERSOLL RAND MIDDLE EAST
L. MCGRAW EDISON INTERNATIONAL SALES CORP
M. MEYER DUMORE INTRNATIONAL LTD
N. G. D. SEARLE AND CO
O. SINGER SEWING MACHINE CO
P. SOLA BASIC INTERNATIONAL
Q. TEXTRON INC
R. TRANE S.A.

3. WITH REGARD TO ACTION PROPOSED IN REFTTEL C, WE WOULD WELCOME
VISIT TO ATHENS BY THEROS FOR PURPOSE OF BRIEFING BEST PROSPECTS
WITH REGARD TO PARTICIPATION IN SUBJECT EXHIBITION ANY TIME DURING
THE PERIOD MARCH 15 - 24.
MCCLOSKEY

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 14 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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